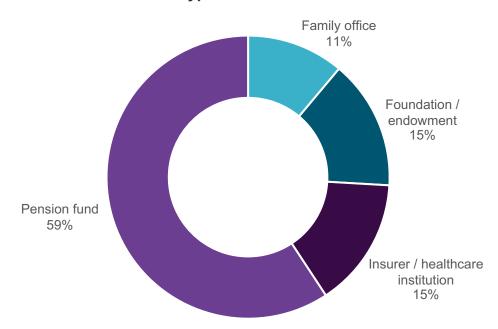


Amsterdam | Chicago | London | Montréal | Munich | Paris | Sydney | Toronto

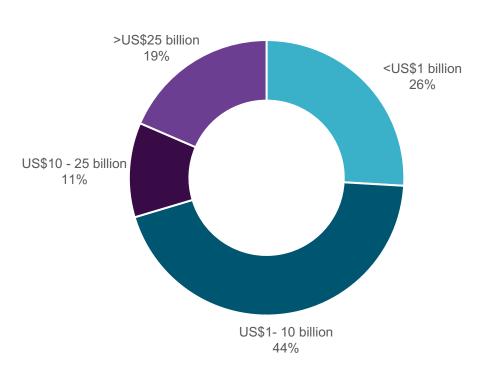
# **About the respondents**

### **27 Dutch respondents**





#### **Size of Institution**

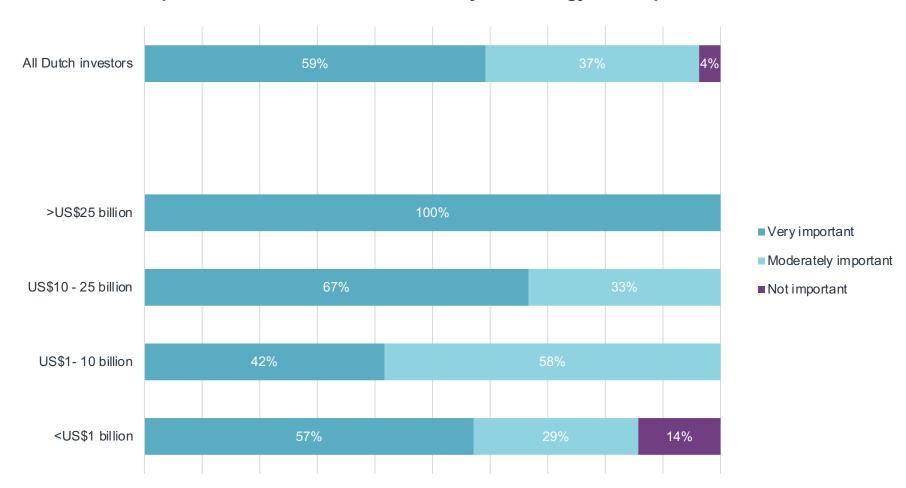




# **ESG** priorities

### Focus on ESG

### How important are ESG considerations to your strategy and implementation?





# **Key challenges**

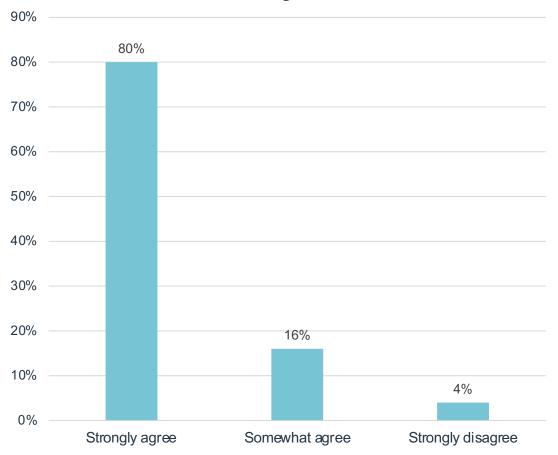
#### How challenging, in your opinion, are the following at present?



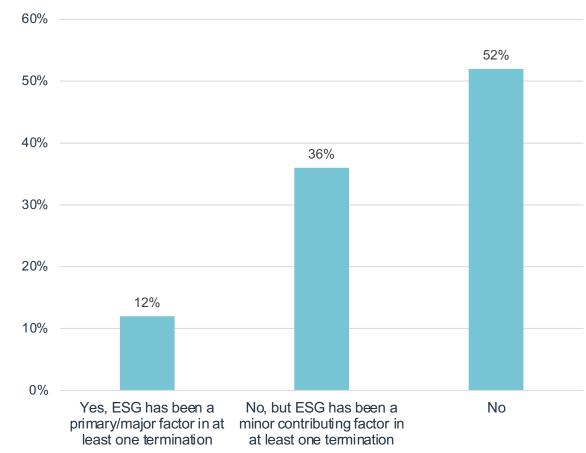


### Selection and termination decisions

How strongly do you agree with this statement: "ESG criteria are important to us when selecting external asset managers"



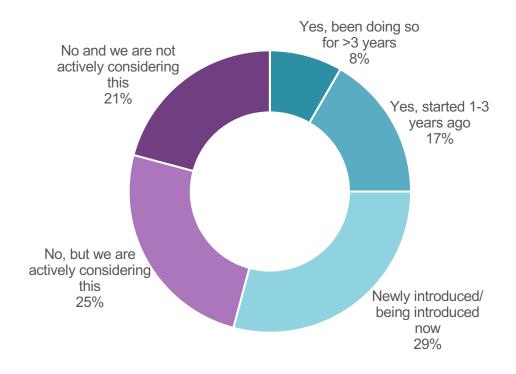
Have you ever terminated a manager where ESG considerations have been a major factor in that termination?



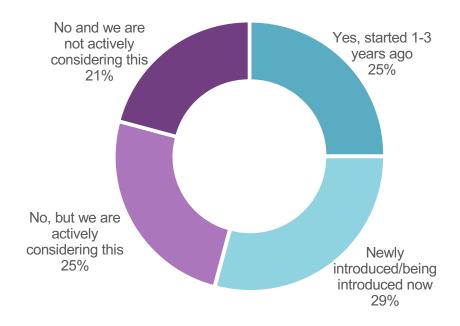


### **New practices**

### Do you assess the carbon emissions footprint of your portfolio?



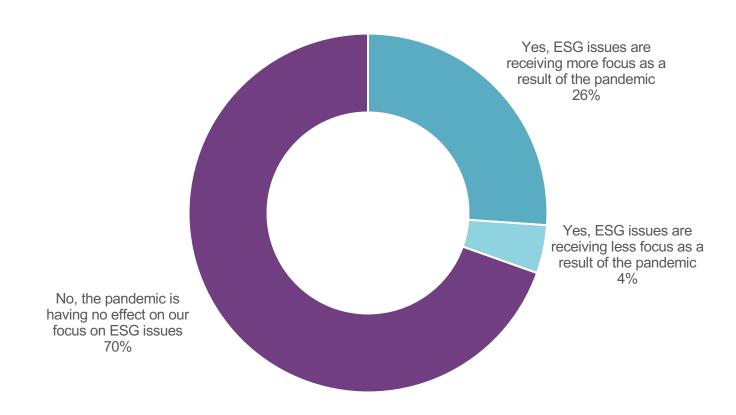
# Do you map portfolio impact against the UN Sustainable Development Goals?





### **ESG** and Covid-19

Do you believe that the COVID-19 pandemic has affected/ is affecting your investment team's focus on ESG issues?



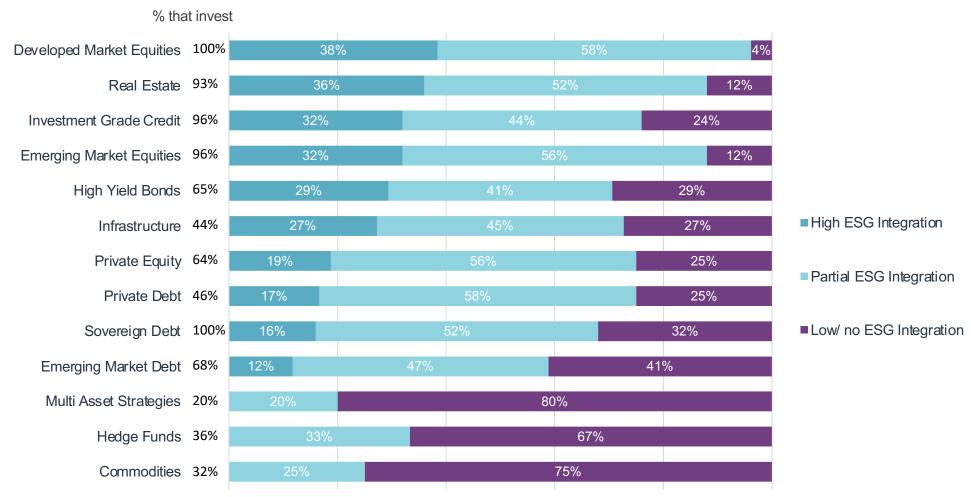


# ESG across asset classes



### Focus on ESG

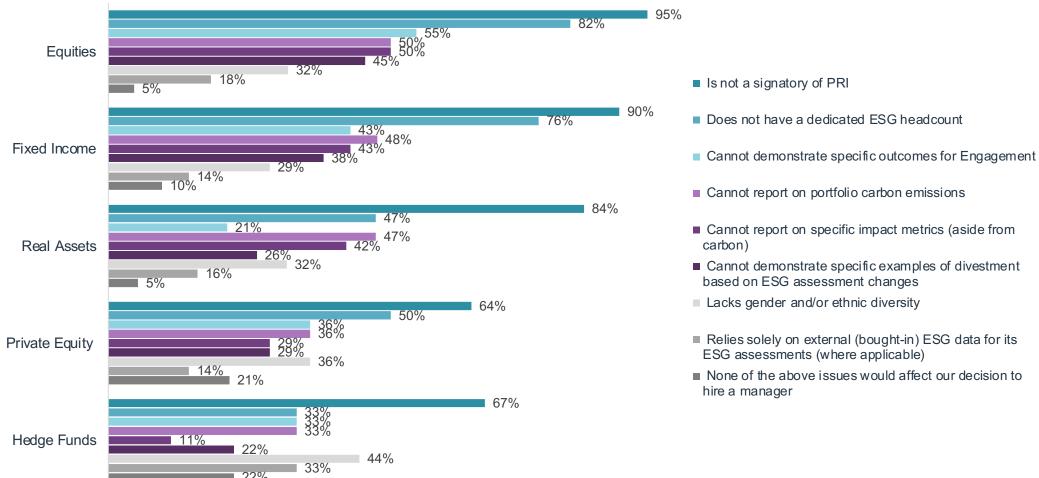
#### How would you describe your ESG approach across asset classes?





### Manager requirements across asset classes

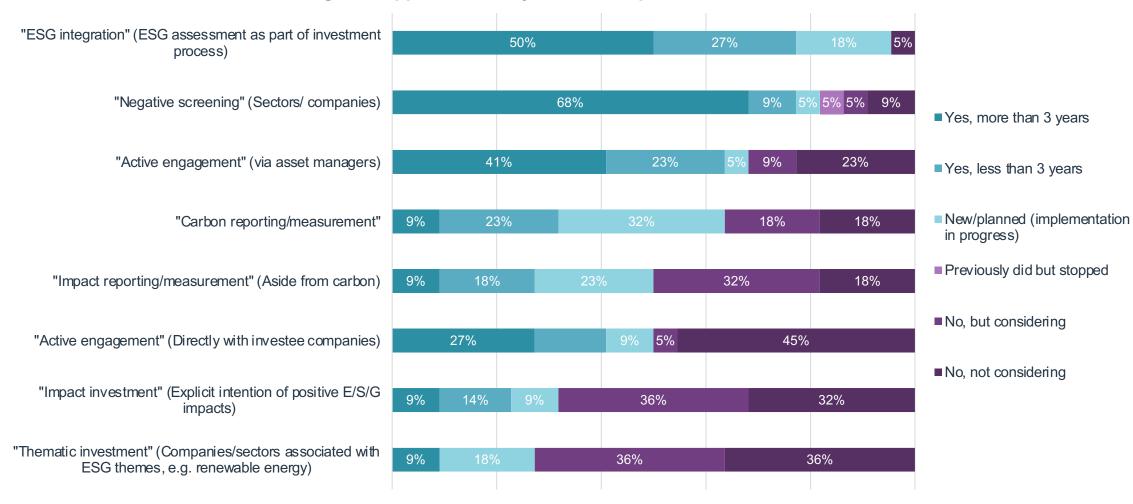
We would be unlikely to hire an external manager who... (note: the response in each asset class only includes investors who invest in that asset class using external managers.)





# **ESG** implementation: equities

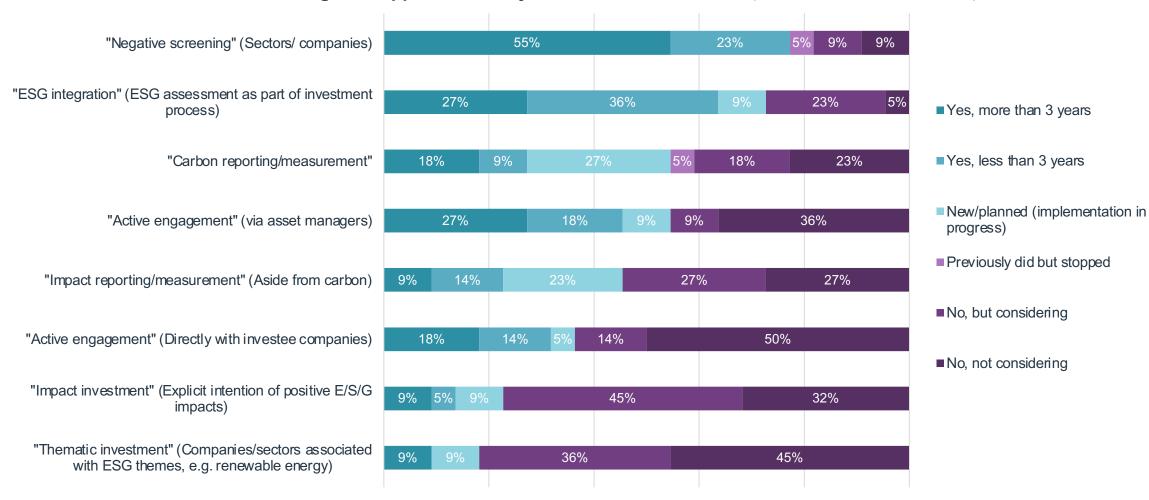
Which of the following ESG approaches do you use in Equities? (for investors in this asset class)





### **ESG** implementation: fixed income

Which of the following ESG approaches do you use in Fixed Income? (for investors in this asset class)





# **ESG** implementation: private equity

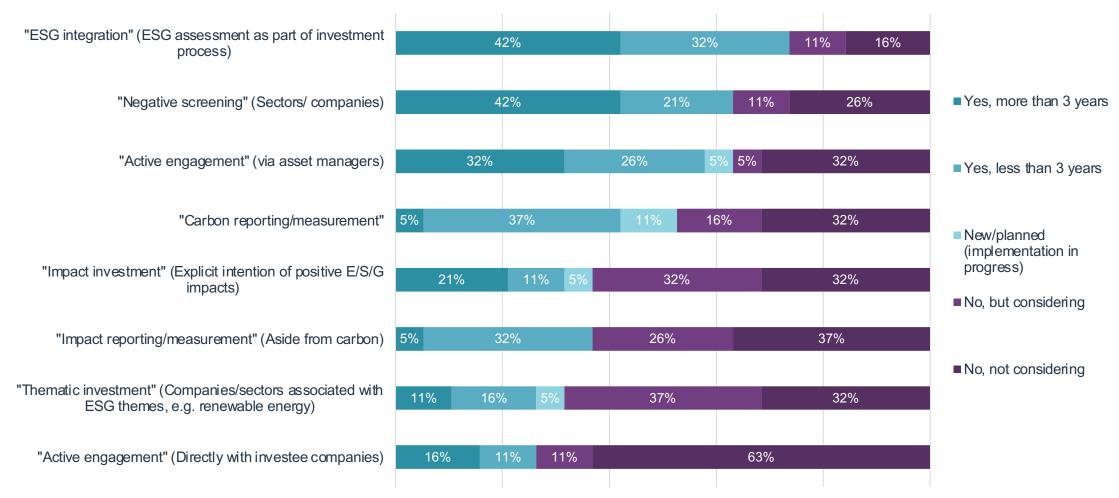
Which of the following ESG approaches do you use in Private Equity? (for investors in this asset class)





### **ESG** implementation: real assets

Which of the following ESG approaches do you use in Real Assets? (for investors in this asset class)





# **ESG** and performance

How strongly do you agree with this statement: "I believe that ESG integration will be associated with outperformance over the next three years"





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